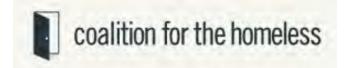
COALITION FOR THE HOMELESS, INC. AND AFFILIATES



CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION (Together with Independent Auditors' Report)

YEARS ENDED JUNE 30, 2023 AND 2022

COALITION FOR THE HOMELESS, INC. AND AFFILIATES

CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION (Together with Independent Auditors' Report)

YEARS ENDED JUNE 30, 2023 AND 2022

TABLE OF CONTENTS

<u>Page</u>

| Independent Auditors' Report | 1-2 |
|---|------|
| Consolidated Financial Statements: | |
| Consolidated Statements of Financial Position | 3 |
| Consolidated Statements of Activities | 4 |
| Consolidated Statements of Functional Expenses | 5-6 |
| Consolidated Statements of Cash Flows | 7 |
| Notes to Consolidated Financial Statements | 8-19 |
| Supplementary Information: | |
| Consolidating Statements of Financial Position as of June 30, 2023 | 20 |
| Consolidating Statements of Activities for the Year Ended June 30, 2023 | 21 |



INDEPENDENT AUDITORS' REPORT

The Board of Directors of Coalition for the Homeless, Inc. and Affiliates New York, NY

Opinion

We have audited the consolidated financial statements of Coalition for the Homeless, Inc. and Affiliates (the "Agency"), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Agency as of June 30, 2023 and 2022, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Agency and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Mayer Hoffman McCann CPAs The New York Practice of Mayer Hoffman McCann P.C. An Independent CPA Firm

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Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Agency's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on pages 20 and 21 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and changes in net assets of the individual entities and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Mayer Hoffman Mc Cann CPAs

New York, NY December 14, 2023



COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2023 AND 2022

| | | 2023 | 2022 |
|--|-----------|------------------------|-------------------------|
| ASSETS | | | |
| Cash and cash equivalents (Notes 2D and 18) | \$ | 7,631,917 | \$ 11,067,347 |
| Reserve fund (Note 9) | | 1,013,271 | 1,200,458 |
| Total cash, cash equivalents and restricted cash | | 8,645,188 | 12,267,805 |
| Investments (Notes 2M, 2N, 4, 5 and 17) | | 16,236,934 | 12,130,469 |
| Contributions receivable (Notes 2E, 2F and 6) | | 1,970,121 2,845,783 | 888,724 2,937,995 |
| Grants receivable (Notes 2E, 2F and 7) Prepaid expenses and other | | 2,045,783 | 2,937,995 303,065 |
| Property and equipment, net (Notes 2G and 8) | | 16,611,621 | 16,985,563 |
| Operating lease right-of-use assets (Notes 20 and 19) | | 305,859 | - |
| TOTAL ASSETS | <u>\$</u> | 46,990,621 | \$ 45,513,621 |
| LIABILITIES | | | |
| Accounts payable and accrued expenses (Note 11) | \$ | 1,290,272 | \$ 1,214,206 |
| Accrued vacation | | 474,755 | 423,503 |
| Refundable advances (Note 2E) | | 79,513 | 59,499 |
| Loans payable (Note 11) | | 2,729,036 | 2,729,036 |
| Operating lease liabilities (Notes 2O and 19) | | 305,859 | - |
| TOTAL LIABILITIES | | 4,879,435 | 4,426,244 |
| COMMITMENTS AND CONTINGENCIES (Note 15) | | | |
| NET ASSETS (Note 2C) | | | |
| Net assets without donor restrictions: | | | |
| Invested in property and equipment | | 13,882,585 | 14,526,527 |
| Board designated (Note 17) | | 16,515,579 | 12,130,469 |
| Operations | | 12,392,197 | 13,917,453 |
| Total controlling interest Noncontrolling interest | | 42,790,361 | 40,574,449 (966,345) |
| 5 | | (1,422,228) | |
| Total net assets without donor restrictions | | 41,368,133 | 39,608,104 |
| Net assets with donor restrictions (Note 16) | | 743,053 | 1,479,273 |
| TOTAL NET ASSETS | | 42,111,186 | 41,087,377 |
| TOTAL LIABILITIES AND NET ASSETS | \$ | 46,990,621 | \$ 45,513,621 |

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2023 AND 2022

| | Year Ended June 30, 2023 | | | | | | Year Ended June 30, 2022 | | | | |
|---|------------------------------------|----------|--------------|----|---------------|----|--------------------------|---------------------|----------------------|--|--|
| | Without Donc | r | With Donor | | | W | /ithout Donor | With Donor | | | |
| | Restriction | <u>s</u> | Restrictions | | Total | | Restrictions | Restrictions | Total | | |
| PUBLIC SUPPORT AND OTHER REVENUE: | | | | | | | | | | | |
| Contributions (Note 2E) | \$ 7,935,523 | \$ | 2,265,067 | \$ | 10,200,590 | \$ | 11,237,908 | \$ 2,255,350 | \$ 13,493,258 | | |
| Government support (Notes 2E, 15D and 15E) | 5,496,133 | | _,, | Ŧ | 5,496,133 | Ŧ | 9,945,956 | - | 9,945,956 | | |
| Special events (net of direct expenses of \$1,281,232 and | | | | | , , | | | | , , | | |
| \$1,096,826 (Note 2K) | 1,349,565 | | - | | 1,349,565 | | 2,094,332 | - | 2,094,332 | | |
| In-kind donations (Notes 2I and 12) | 316,537 | | - | | 316,537 | | 83,064 | - | 83,064 | | |
| Bequests (Note 2E) | 262.988 | | - | | 262.988 | | 910,497 | - | 910,497 | | |
| Rental income (Notes 2J and 13) | 1,836,669 | | - | | 1,836,669 | | 1,876,025 | - | 1,876,025 | | |
| Investment income (Note 4) | 856,396 | | - | | 856,396 | | (143,967) | - | (143,967) | | |
| Net assets released from restrictions (Note 16) | 3,001,287 | | (3,001,287) | | - | | 3,478,023 | (3,478,023) | - | | |
| Total Public Support and Other Revenue | 21,055,098 | <u> </u> | (736,220) | | 20,318,878 | | 29,481,838 | (1,222,673) | 28,259,165 | | |
| EXPENSES (Note 2H) | | | | | | | | | | | |
| Program Services: | | | | | | | | | | | |
| Advocacy | 1,675,882 | | - | | 1,675,882 | | 1,545,958 | _ | 1,545,958 | | |
| AIDS | 2,714,973 | | - | | 2,714,973 | | 2,540,718 | _ | 2,540,718 | | |
| Crisis intervention | 4,031,204 | | - | | 4,031,204 | | 3,823,055 | - | 3,823,055 | | |
| Housing | 1,214,569 | | - | | 1,214,569 | | 1,152,955 | - | 1,152,955 | | |
| Food services | 2,443,172 | | - | | 2,443,172 | | 2,691,247 | - | 2,691,247 | | |
| Job training | 723,628 | | - | | 723,628 | | 698,034 | - | 698,034 | | |
| Children's programs | 1,704,412 | | - | | 1,704,412 | | 1,442,205 | - | 1,442,205 | | |
| Emergency mail | 147,605 | | - | | 147,605 | | 139,058 | - | 139,058 | | |
| Emergency goods | 596,689 | | - | | 596,689 | | 274,451 | - | 274,451 | | |
| Program Services | 15,252,134 - 15,252,134 14,307,681 | | | | 34 14,307,681 | | | 14,307,681 | | | |
| Supporting Services: | | | | | | | | | | | |
| Management and administration | 1,814,458 | | - | | 1,814,458 | | 1,346,622 | - | 1,346,622 | | |
| Fundraising | 1,314,082 | | - | | 1,314,082 | | 1,485,613 | - | 1,485,613 | | |
| Business rental | 914,395 | | - | | 914,395 | | 727,067 | | 727,067 | | |
| Supporting Services | 4,042,935 | | | | 4,042,935 | | 3,559,302 | | 3,559,302 | | |
| Total Operating Expenses | 19,295,069 | | | | 19,295,069 | | 17,866,983 | <u> </u> | 17,866,983 | | |
| CHANGE IN NET ASSETS | 1,760,029 | | (736,220) | | 1,023,809 | | 11,614,855 | (1,222,673) | 10,392,182 | | |
| Net assets - beginning of year | 39,608,104 | | 1,479,273 | | 41,087,377 | | 27,993,249 | 2,701,946 | 30,695,195 | | |
| NET ASSETS - END OF YEAR | <u>\$ 41,368,133</u> | \$ | 743,053 | \$ | 42,111,186 | \$ | 39,608,104 | <u>\$ 1,479,273</u> | <u>\$ 41,087,377</u> | | |

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2023 (With Comparative Totals for June 30, 2022)

| | | Program Services | | | | | | | | | Supporting Services | | | | | |
|--|--------------|------------------|--------------|--------------|---------------|--------------|--------------|------------|------------|---------------|---------------------|--------------|------------|--------------|---------------|---------------|
| | | | | | | | | | | Total | Management | | | Total | | |
| | | | Crisis | | | | Children's | Emergency | Emergency | Program | and | | Business | Supporting | | |
| | Advocacy | AIDS | Intervention | Housing | Food Services | Job Training | Programs | Mail | Goods | Services | Administration | Fundraising | Rental | Services | Total 2023 | Total 2022 |
| | | | | | | | | | | | | | | | | |
| Salaries | \$ 882,269 | \$ 686,000 | \$ 1,532,775 | \$ 309,273 | \$ 495,685 | \$ 419,290 | \$ 800,045 | \$ 78,568 | \$ 136,144 | \$ 5,340,049 | \$ 867,057 | \$ 325,397 | \$ 144,914 | \$ 1,337,368 | \$ 6,677,417 | \$ 6,021,803 |
| Payroll taxes and other benefits (Note 14) | 287,963 | 403,709 | 623,711 | 108,445 | 251,792 | 179,642 | 158,022 | 48,781 | 48,532 | 2,110,597 | 308,983 | 105,724 | 46,981 | 461,688 | 2,572,285 | 2,387,812 |
| Total salaries and related expenses | 1,170,232 | 1,089,709 | 2,156,486 | 417,718 | 747,477 | 598,932 | 958,067 | 127,349 | 184,676 | 7,450,646 | 1,176,040 | 431,121 | 191,895 | 1,799,056 | 9,249,702 | 8,409,615 |
| Professional fees | 315,209 | 19,077 | 41,803 | 148,621 | 15,329 | 10,199 | 131,983 | 1,730 | 3,068 | 687,019 | 145,736 | 489,802 | 108,596 | 744,134 | 1,431,153 | 1,172,585 |
| Commercial insurance | 26,273 | 71,436 | 62,781 | 53,219 | 23,501 | 16,738 | 43,358 | 2,678 | 4,469 | 304,453 | 30,276 | 13,572 | 14,334 | 58,182 | 362,635 | 314,050 |
| Transportation | 1,682 | 28,273 | 80 | 2,437 | 63,914 | - | 91,478 | - | 96 | 187,960 | 4,956 | 38 | - | 4,994 | 192,954 | 141,657 |
| Supplies | 4,763 | 2,014 | 6,873 | 39,008 | 119,300 | 4,351 | 153,631 | 125 | 107,372 | 437,437 | 30,425 | 846,216 | 425 | 877,066 | 1,314,503 | 960,174 |
| Telephone | 50,820 | 40,868 | 98,314 | 17,947 | 35,542 | 21,542 | 28,978 | 3,364 | 5,254 | 302,629 | 36,862 | 17,793 | 6,273 | 60,928 | 363,557 | 167,527 |
| Bank charges and fees | 3,599 | 3,880 | 8,827 | 35,575 | 3,127 | 2,066 | 1,949 | 358 | 602 | 59,983 | 3,076 | 140,485 | 591 | 144,152 | 204,135 | 438,501 |
| Occupancy (Note 15) | 54,166 | 37,824 | 80,510 | 156,461 | 40,940 | 19,787 | 64,091 | 3,452 | 5,710 | 462,941 | 22,753 | 13,657 | 164,958 | 201,368 | 664,309 | 652,841 |
| Direct assistance to clients (Notes 2L and 14) | 2,801 | 1,391,163 | 1,508,751 | 11,188 | 649 | 14,056 | 30,400 | - | 276,829 | 3,235,837 | 200 | - | - | 200 | 3,236,037 | 3,322,315 |
| Advertising | - | - | - | - | 380 | - | 354 | - | - | 734 | 8,934 | - | - | 8,934 | 9,668 | 5,760 |
| Printing/duplication & list rental management | 19 | - | - | - | - | - | 6 | - | - | 25 | - | 280,480 | - | 280,480 | 280,505 | 244,216 |
| Conferences | 8,489 | 1,133 | 2,723 | 353 | 1,108 | 5,358 | 16,060 | 390 | 631 | 36,245 | 9,255 | 13,182 | 427 | 22,864 | 59,109 | 64,128 |
| Equipment maintenance | 16,681 | 12,918 | 30,942 | 14,440 | 14,822 | 18,359 | 15,648 | 6,502 | 4,363 | 134,675 | 60,110 | 20,189 | 5,814 | 86,113 | 220,788 | 223,467 |
| Food | - | - | - | 30 | 1,333,202 | - | 98,192 | - | 1,609 | 1,433,033 | - | - | - | - | 1,433,033 | 1,565,232 |
| Postage, shipping and messenger | 400 | 509 | 2,231 | 383 | - | 158 | 4,240 | - | 15 | 7,936 | 19,790 | 212,167 | 130 | 232,087 | 240,023 | 203,093 |
| Dues and subscriptions | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Catering, entertainment and venue costs | - | - | - | - | - | - | - | - | - | - | - | 110,188 | - | 110,188 | 110,188 | 22,976 |
| Real estate taxes | - | - | - | 13,672 | - | - | - | - | - | 13,672 | - | - | 83,724 | 83,724 | 97,396 | 80,811 |
| Bad debt | 330 | 27 | - | 291 | - | - | - | - | - | 648 | 84,751 | - | - | 84,751 | 85,399 | 231,707 |
| Miscellaneous | 12,512 | 10,864 | 19,278 | 113,927 | 9,330 | 9,136 | 7,805 | 976 | 1,600 | 185,428 | 177,553 | 4,391 | 3,346 | 185,290 | 370,718 | 132,911 |
| Total other than personnel | 497,744 | 1,619,986 | 1,863,113 | 607,552 | 1,661,144 | 121,750 | 688,173 | 19,575 | 411,618 | 7,490,655 | 634,677 | 2,162,160 | 388,618 | 3,185,455 | 10,676,110 | 9,943,951 |
| Total expenses before depreciation and | | | | | | | | | | | | | | | | |
| amortization | 1,667,976 | 2,709,695 | 4,019,599 | 1,025,270 | 2,408,621 | 720,682 | 1,646,240 | 146,924 | 596,294 | 14,941,301 | 1,810,717 | 2,593,281 | 580,513 | 4,984,511 | 19,925,812 | 18,353,566 |
| Depreciation and amortization (Note 8) | 7,906 | 5,278 | 11,605 | 189,299 | 34,551 | 2,946 | 58,172 | 681 | 395 | 310,833 | 3,741 | 2,033 | 333,882 | 339,656 | 650,489 | 610,243 |
| Sub-total | 1,675,882 | 2,714,973 | 4,031,204 | 1,214,569 | 2,443,172 | 723,628 | 1,704,412 | 147,605 | 596,689 | 15,252,134 | 1,814,458 | 2,595,314 | 914,395 | 5,324,167 | 20,576,301 | 18,963,809 |
| Less: cost of direct benefits to donors | | | | | | | | | | | | (1 201 222) | | (1,281,232) | (1 001 000) | (1.006.926) |
| Less: cost of direct benefits to donors | | | | | | | | | | | | (1,281,232) | | (1,281,232) | (1,281,232) | (1,096,826) |
| TOTAL EXPENSES | \$ 1,675,882 | \$ 2,714,973 | \$ 4,031,204 | \$ 1,214,569 | \$ 2,443,172 | \$ 723,628 | \$ 1,704,412 | \$ 147,605 | \$ 596,689 | \$ 15,252,134 | \$ 1,814,458 | \$ 1,314,082 | \$ 914,395 | \$ 4,042,935 | \$ 19,295,069 | \$ 17,866,983 |

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2022

| | | Program Services | | | | | | | | | Supporting Services | | | | |
|---|---------------------------------|---------------------------------|---------------------------------|----------------------------|--------------------------------|-------------------------------|--------------------------------|------------------------|----------------------|-------------------------------------|-------------------------------------|-------------------------------|-------------------------|----------------------------------|---|
| | Advocacy | AIDS | Crisis Intervention | Housing | Food Services | Job Training | Children's Programs | Emergency Mail | Emergency Goods | Total Program Services | Management and Administration | Fundraising | Business Rental | Total Supporting Services | Total 2022 |
| Salaries Payroll taxes and other benefits (Note 14) | \$ 835,018 278,538 | \$ 669,402 382,634 | \$ 1,272,207 539,348 | \$ 243,357 108,081 | \$ | \$ 419,887 177,085 | \$ 661,567 139,755 | \$ 65,703 54,596 | \$ 65,732 18,285 | \$ 4,786,662 1,952,505 | \$ 706,886 244,182 | \$ 414,509 154,530 | \$ 113,746 36,595 | \$ 1,235,141 435,307 | \$ 6,021,803 2,387,812 |
| Total salaries and related expenses | 1,113,556 | 1,052,036 | 1,811,555 | 351,438 | 807,972 | 596,972 | 801,322 | 120,299 | 84,017 | 6,739,167 | 951,068 | 569,039 | 150,341 | 1,670,448 | 8,409,615 |
| Professional fees Commercial insurance Transportation | 271,012 25,100 1,255 | 30,861 53,132 22,914 | 58,639 60,291 809 | 185,434 38,594 434 | 25,280 17,147 63,902 | 15,397 14,892 37 | 73,282 49,753 50,707 | 3,145 2,666 - | 15,908 2,121 - | 678,958 263,696 140,058 | 205,853 25,036 1,143 | 264,486 14,561 429 | 23,288 10,757 27 | 493,627 50,354 1,599 | 1,172,585 314,050 141,657 |
| Supplies Telephone Bank charges and fees | 14,648 25,444 3,557 | 1,352 19,013 4,362 | 9,757 34,848 8,296 | 30,790 11,095 36,312 | 83,089 16,957 3,207 | 534 9,067 2,255 | 89,939 17,378 2,414 | 69 1,241 404 | 78,098 988 322 | 308,276 136,031 61,129 | 14,477 19,830 7,556 | 637,285 8,752 369,010 | 136 2,914 806 | 651,898 31,496 377,372 | 960,174 167,527 438,501 |
| Occupancy (Note 15) Direct assistance to clients (Notes 2L and 14) Advertising | 49,942 2,525 - | 36,873 1,290,477 - | 71,370 1,695,547 - | 216,085 925 - | 44,300 52,560 - | 19,185 403 - | 54,456 192,869 - | 3,422 - - | 3,040 85,097 - | 498,673 3,320,403 - | 25,387 29 5,760 | 15,178 1,883 - | 113,603 - - | 154,168 1,912 5,760 | 652,841 3,322,315 5,760 |
| Printing/duplication & list rental management Conferences Equipment maintenance Food | - 14,695 9,188 | - 474 13,391 | - 987 38,915 | - 176 72,077 | - 462 8,512 1,523,387 | - 13,948 17,573 - | - 6,400 21,487 41,845 | - 45 6,452 | - 2,543 765 | - 39,730 188,360 1,565,232 | - 3,953 11,986 - | 244,216 19,836 20,497 | - 609 2,624 | 244,216 24,398 35,107 | 244,216 64,128 223,467 1,565,232 |
| Pootage, shipping and messenger Catering, entertainment and venue costs Real estate taxes | 453 - | 637 - | 3,003 | - 715 - 8.011 | 1,523,387 19 - | 260 - | 2,120 | - 1 - | 2 | 7,210 | - 1,558 - | - 193,389 22,976 - | - 936 - 72,800 | - 195,883 22,976 72,800 | 203,093 22,976 80,811 |
| Bad debt Miscellaneous | 10,176 | 10,264 | - 18,231 | 14,199 | 8,052 | 4,876 | 965 5,190 | - 869 | 752 | 965 72,609 | 26,750 43,063 | 185,950 <u>13,331</u> - | 18,042 3,908 | 230,742 60,302 | 231,707 132,911 |
| Total other than personnel | 427,995 | 1,483,750 | 2,000,693 | 614,847 | 1,846,874 | 98,427 | 608,805 | 18,314 | 189,636 | 7,289,341 | 392,381 | 2,011,779 | 250,450 | 2,654,610 | 9,943,951 |
| Total expenses before depreciation and amortization | 1,541,551 | 2,535,786 | 3,812,248 | 966,285 | 2,654,846 | 695,399 | 1,410,127 | 138,613 | 273,653 | 14,028,508 | 1,343,449 | 2,580,818 | 400,791 | 4,325,058 | 18,353,566 |
| Depreciation and amortization (Note 8) | 4,407 | 4,932 | 10,807 | 186,670 | 36,401 | 2,635 | 32,078 | 445 | 798 | 279,173 | 3,173 | 1,621 | 326,276 | 331,070 | 610,243 |
| Sub-total | 1,545,958 | 2,540,718 | 3,823,055 | 1,152,955 | 2,691,247 | 698,034 | 1,442,205 | 139,058 | 274,451 | 14,307,681 | 1,346,622 | 2,582,439 | 727,067 | 4,656,128 (1,096,826) | 18,963,809 |
| TOTAL EXPENSES | <u>-</u> <u>\$ 1,545,958</u> | <u>-</u> <u>\$ 2,540,718</u> | <u>-</u> <u>\$ 3,823,055</u> | <u>-</u> \$ 1,152,955 | <u>-</u> \$ 2,691,247 | <u>-</u> <u>\$ 698,034</u> | <u> </u> | <u>-</u> \$ 139,058 | <u> </u> | <u>-</u> <u>\$ 14,307,681</u> | <u> </u> | (1,096,826) \$ 1,485,613 | <u> </u> | | (1,096,826) \$ 17,866,983 |

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2023 and 2022

| | | 2023 | | 2022 |
|--|-----------|-------------|---------------|------------------|
| SH FLOWS FROM OPERATING ACTIVITIES | | | | |
| ange in net assets | \$ | 1,023,809 | \$ 10, | 392,182 |
| djustments to reconcile change in net assets to | - | | . , | |
| et cash provided by operating activities: | | | | |
| Depreciation and amortization | | 650,489 | | 610,243 |
| Bad debt | | 85,399 | | 231,707 |
| Forgiveness of PPP Loan | | - | (2, | 766,450) |
| Realized and unrealized losses on investments | | 38,407 | ` 1, | 063,446 |
| anges in operating assets and liabilities | | | | |
| ecrease (increase) in assets | | | | |
| ontributions receivable | | (1,166,796) | | (14,928) |
| Frants receivable | | 92,212 | (| 918,311) |
| repaid expenses and other | | (72,050) | | 335,983 |
| crease (decrease) in liabilities | | | | |
| ccounts payable and accrued expenses | | 76,066 | | 176,536 |
| ccrued vacation | | 51,252 | | 14,392 |
| efundable advances | | 20,014 | | (15,008) |
| Cash Provided by Operating Activities | | 798,802 | 9, | 109,792 |
| SH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Purchases of property and equipment | | (276,547) | (| 529,090) |
| Purchases of investments | | (4,144,872) | (2, | 231,131) |
| | | | i | |
| Cash Used in Investing Activities | | (4,421,419) | (2, | 760,221) |
| T (DECREASE) INCREASE IN CASH, CASH EQUIVALENTS AND | | | | |
| STRICTED CASH | | (3,622,617) | 6, | 349,571 |
| sh, Cash Equivalents and Restricted Cash - Beginning of Year | | 12,267,805 | 5 | 918,234 |
| | | 12,201,000 | 0, | 010,204 |
| SH, CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR | \$ | 8,645,188 | <u>\$ 12,</u> | 267,805 |
| SH, CASH EQUIVALENTS AND RESTRICTED CASH - END OF YEAR | <u>\$</u> | 8,645,18 | <u>38</u> | <u>38 \$ 12,</u> |

SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:

| Adoption of Accounting Standards Codification 842, Leases: | | |
|--|---------------|-----------------|
| Operating lease right-of-use asset | \$ 659,429 | \$ - |
| Operating lease right-of-use liability | \$ 659,429 | \$ - |
| Forgiveness of PPP Loan | \$ - | \$ 2,766,450 |

NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Coalition for the Homeless, Inc. (the "Coalition") is a not-for-profit entity that provides advocacy, housing and direct services to over 3,500 people each day. The Coalition is dedicated to the principle that affordable housing, sufficient food and the chance to work for a living wage job are fundamental rights in a civilized society. The Coalition's operations are categorized under advocacy, AIDS, crisis intervention, housing, food services, job training, children's programs, emergency mail and emergency goods. The Coalition is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

The accompanying consolidated financial statements include the Coalition and the following entities:

Bridge Building Management Company ("BBMC") was formed pursuant to the Private-Housing Finance law and the Not-for-Profit Corporation Law, both of the State of New York, and operates a 15-unit rental housing project for homeless persons and persons of low income. The Coalition is the sole corporate member of BBMC.

The Coalition is the sole member of BBMC, which entered into an operating agreement with Bridge Coalition Limited Partnership ("BCLP") to operate a 15-unit rental housing project for homeless persons and persons of low income. The agreement was financed by the City of New York Department of Housing Preservation and Development ("HPD") and New York State Division of Housing and Community Renewal ("DHCR"). BCLP has one general partner, BBMC ("BBMC G.P."). BBMC G.P. has a 1% controlling interest in BCLP.

West Seventy Seventh, Inc. ("WSS") was formed pursuant to the Private-Housing Finance law and the Not-for-Profit Corporation Law, both of the State of New York, and was created to develop and renovate the 166, 168 and 170 West 77th Street properties as low-income housing. The Coalition is a 79% corporate member of WSS.

WSS entered into an agreement with Coalition Houses L.P. ("CHLP") to renovate the 166, 168 and 170 West 77th Street properties as low-income housing. The agreement was financed by HPD. CHLP has one general partner, WSS ("WSS G.P."). WSS G.P. has a .01% controlling interest in CHLP.

170 West 77th Street Housing Development Fund Corporation ("HDFC") was formed pursuant to the Private-Housing Finance Law and the Not-for-Profit Corporation Law, both of the State of New York, for the purpose of developing a housing project for persons with low income. The Coalition is the sole corporate member of the HDFC and the member designates the Board of Directors of the HDFC.

BBMC, WSS, HDFC, CHLP and BCLP are collectively referred to as the "Affiliates." The Coalition and the Affiliates are collectively referred to as the "Agency."

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. **Basis of Accounting and Use of Estimates** The Agency's consolidated financial statements have been prepared using the accrual basis of accounting. The Agency adheres to accounting principles generally accepted in the United States of America ("U.S. GAAP"), which requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.
- B. Basis of Consolidation The Coalition consolidates the activities of BBMC, CHLP, BCLP, HDFC and WSS (See Note 1) since the Coalition has a controlling financial interest in these entities. Upon consolidation, all significant intercompany transactions have been eliminated.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- C. **Net Assets** The Agency's resources are classified and reported based on the existence or absence of donor-imposed restrictions as follows:
 - Without donor restrictions:

<u>Operations</u> – represents expendable resources not subject to donor-imposed restrictions.

<u>Board Designated Fund</u> – consists of funds designated by the Board of Directors which represent a portion of the Agency's net assets without donor restrictions as quasi-endowment funds, reserve for extraordinary events and amounts designated for capital and other needs.

- Non-controlling members' interest in consolidated subsidiaries are shown as a component of net assets without donor restrictions in the consolidated statements of financial position.
- With donor restrictions Includes resources subject to donor-imposed stipulations that limit their use either through purpose or time restrictions. When donor restrictions expire, that is, when a time restriction ends or a purpose restriction is accomplished, net assets with donor restrictions are reclassified as net assets without donor restrictions and reported as net assets released from restrictions. In addition, net assets with donor restrictions include resources subject to donorimposed stipulations, requiring that the principal be maintained in perpetuity.
- D. Cash and Cash Equivalents Cash equivalents include all highly liquid instruments acquired with original maturities of 90 days or less except for cash equivalents held for long-term investment purposes as part of the Agency's Board Designated Fund (See Note 17).
- E. **Contributions**, **Government Support and Bequests** Contributions and pledges are recognized when the donor makes a promise to give that is, in substance, unconditional. Conditional contributions and promises to give (pledges), those with a measurable performance or other barrier and a right of return, are not recognized as support until the conditions on which they depend are substantially met. The Agency recognizes bequests when the proceeds are measurable and an irrevocable right to the proceeds has been established by the Agency. Contributions and grants receivable due in more than one year are discounted to net present value using the risk-adjusted discount rate in effect on the date of the gifts, unless the value is immaterial. Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors. To the extent amounts received exceed amounts spent, the Agency establishes refundable advances from governmental sources.

As of June 30, 2023 and 2022, the Coalition received conditional grants and contracts from foundations and government agencies in the aggregate amounts of approximately \$3.3 million and \$3.8 million, respectively, that had not been recorded in the accompanying consolidated financial statements, as they had not yet been earned. These grants and contracts require the Agency to provide certain services for future specified periods. If such services are not provided, the governmental entities are not obligated to expend the funds allotted under the grants and contracts and the Agency may be required to return the funds already remitted.

F. **Allowance for Uncollectible Receivables** - The Agency determines whether an allowance for uncollectible receivables should be provided for grants and contributions receivable. Such estimate is based on management's assessment of the aged basis of its receivables, current economic conditions, credit worthiness of its donors, historical experience and collections subsequent to year-end. As of June 30, 2023 and 2022, the Agency determined that no allowance was necessary for grants and contributions receivable.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- G. **Property and Equipment** Property and equipment is stated at cost less accumulated depreciation and amortization. These amounts do not purport to represent replacement or realizable values. Donated assets are valued at fair value at the time of donation. The Agency capitalizes property and equipment with a cost of \$1,000 and a useful life greater than one year. Depreciation is provided for using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the lease term or the useful life of the asset, whichever is less.
- H. **Functional Expenses** The cost of providing the various program and supporting services has been summarized on a functional basis in the accompanying consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited as determined by management. The expenses that are allocated include salaries and payroll taxes and employee benefits, which are allocated based on estimates of time and effort. Other allocated expenses include professional fees, transportation, direct assistance to clients, printing, conferences, food and catering, and are directly charged based on specific identification to program activities. All remaining expenses are allocated based on full-time equivalent per program.
- Donated Goods and Services Donated services are recognized in the consolidated financial statements if the services enhance or create nonfinancial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Donated goods are recognized in the consolidated financial statements at their fair values at the date of receipt. For the years ended June 30, 2023 and 2022, donated goods and services amounted to \$316,537 and \$83,064, respectively. (See Note 12).
- J. **Rental Income** Rental income is recorded based on operating leases and revenue is recognized on the straight-line basis over the terms of the leases. Deferred rent receivable is recorded for the difference between the rental income based on the operating leases and the straight-line basis.
- K. **Special Events** The direct cost of special events includes expenses for the benefit of the donor. For example, meals and facilities rental are considered to be a direct cost of special events.
- L. **Direct Assistance to Clients** Direct assistance to clients is the core expenditure for the clients served at the Agency and consists of rent, food, transportation, furniture and other expenses. The funds to cover such assistance are primarily from government grants and contributions.
- M. **Investments** Investments are stated at fair value. Realized and unrealized gains and losses are recognized as changes in net assets in the period in which they occur, and interest and dividends are recognized as revenue in the period earned.
- N. Fair Value Measurements Fair value measurements are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three levels, as described in Note 5.
- O. Recent Accounting Pronouncements In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, (Topic 842): Leases, which modifies, as well as stipulates the proper accounting of leases by both lessees and lessors. which establishes a right-of-use model ("ROU") that requires a lessee to record a ROU asset and a lease liability on the consolidated statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the consolidated statement of activities. The Agency adopted Topic 842 as of July 1, 2022, which required the Agency to recognize lease assets and liabilities as of that date. The adoption of Topic 842 was done using a modified retrospective approach that does not require restating prior periods, and as such, the adoption had no impact to the prior year consolidated financial statements, including the change in net assets as previously reported.

NOTE 3 - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Agency regularly monitors the availability of resources required to meet its operating needs and other contractual commitments. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Agency considers all expenditures related to its ongoing activities of providing direct services and advocacy for men, women and children experiencing homelessness, as well as the conduct of services undertaken to support those activities, to be general expenditures.

In addition to financial assets available to meet general expenditures over the next 12 months, the Agency operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures not covered by donor-restricted resources. Refer to the consolidated statements of cash flows, which identifies the sources and uses of the Agency's cash and shows positive cash generated by operations for fiscal years 2023 and 2022. At the discretion of the Board, the Agency could utilize its board designated funds to cover general expenditures (see Note 17). In the event of an unanticipated liquidity need, the Agency could also draw upon \$1.5 million of its available line of credit.

The Agency manages its liquidity and reserves following three guiding principles: Operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

Financial assets available for general expenditures within one year of the consolidated statements of financial position date are as follows as of June 30:

| | 2023 | 2022 |
|------------------------------------|----------------------|----------------------|
| Cash and cash equivalents | \$ 7,631,917 | \$ 11,067,347 |
| Investments | 16,236,934 | 12,130,469 |
| Contributions receivable | 1,970,121 | 888,724 |
| Grants receivable | 2,845,783 | 2,937,995 |
| Total financial assets | 28,684,755 | 27,024,535 |
| Less: Board-designated net assets | (16,515,579) | (12,130,469) |
| Net assets with donor restrictions | (743,053) | (1,479,273) |
| Total | <u>\$ 11,426,123</u> | <u>\$ 13,414,793</u> |

NOTE 4 – INVESTMENTS

Investments consist of the following as of June 30:

| 5 | 2023 | 2022 |
|----------------------------|------------------|------------------|
| Money market funds | \$ 6,250,000 | \$ 551,591 |
| Common stock | - | 2,010,975 |
| Mutual funds | - | 3,606,784 |
| US Treasury | 4,772,435 | 3,164,714 |
| Federal mortgages | 1,740,395 | - |
| Mortgage-backed securities | 626,908 | 737,480 |
| Corporate bonds | 2,847,196 | 2,058,925 |
| | \$ 16,236,934 | \$ 12,130,469 |

Interest and dividends amounted to approximately \$492,000 and \$274,000 for the years ended June 30, 2023 and 2022, respectively, and are included with investment income on the accompanying consolidated statements of activities. Realized and unrealized losses amounted to approximately \$38,000 and \$1,063,000 for the years ended June 30, 2023 and 2022, respectively, and are included with investment income on the accompanying consolidated statements of activities.

NOTE 5 – FAIR VALUE MEASUREMENTS

Investments are subject to market volatility that could substantially change their carrying value in the near term. In determining fair value, the Agency utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible in its assessment of fair value.

The fair value hierarchy defines three levels as follows:

Level 1: Valuations based on quoted prices (unadjusted) in an active market that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Valuations based on observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Valuations based on unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level 3 inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2023 and 2022.

Money market funds, common stock and U.S. Treasury - Valued using quoted market prices in active markets.

Mutual funds - Valued at the daily closing price as reported by the fund.

Corporate bonds and mortgage-backed securities - Valued using quoted market prices in active markets and pricing models maximizing the use of observable inputs for similar securities. This includes basing value on yields currently available on comparable securities of issuers with similar credit ratings.

Financial assets carried at fair value as of June 30, 2023 are classified as Level 1 and Level 2 in the table as follows:

| | | Level 1 | | Level 2 | | | Total 2023 |
|-----------------------------|----|------------|----|----------------|-----------|---|-------------------|
| ASSETS AT FAIR VALUE: | | | | | | | |
| Investments: | | | | | | | |
| Money market funds | \$ | 6,250,000 | \$ | - | \$ | ; | 6,250,000 |
| US Treasury | | 4,699,693 | | 72,742 | | | 4,772,435 |
| Federal mortgages | | 1,740,395 | | - | | | 1,740,395 |
| Mortgage-backed securities | | - | | 626,908 | | | 626,908 |
| Corporate bonds | | 2,847,196 | | - | _ | | 2,847,196 |
| | | | | | | | |
| TOTAL ASSETS AT FAIR VALUE: | \$ | 15,537,284 | 9 | <u>699,650</u> | <u>\$</u> | ; | <u>16,236,934</u> |

NOTE 5 – FAIR VALUE MEASUREMENTS (Continued)

Financial assets carried at fair value as of June 30, 2022 are classified as Level 1 and Level 2 in the table as follows:

| ASSETS AT FAIR VALUE: | Level 1 | Level 2 | Total 2022 |
|-----------------------------|------------------|---------------|-------------------|
| Money market funds | \$ 551,591 | \$ - | \$ 551,591 |
| Common stock | 2,010,975 | - | 2,010,975 |
| Mutual funds | 3,606,784 | - | 3,606,784 |
| US Treasury | 3,092,151 | 72,563 | 3,164,714 |
| Mortgage-backed securities | - | 737,480 | 737,480 |
| Corporate bonds | 2,058,925 | | 2,058,925 |
| TOTAL ASSETS AT FAIR VALUE: | \$ 11,320,426 | \$ 810,043 | \$ 12,130,469 |

NOTE 6 – CONTRIBUTIONS RECEIVABLE

Contributions receivable consists of the following as of June 30:

| | | 2023 | 2022 |
|---------------------|-----------|-----------|------------|
| Due within one year | <u>\$</u> | 1,970,121 | \$ 888,724 |

NOTE 7 – GRANTS RECEIVABLE

Grants receivable consists of the following as of June 30:

| | | 2023 | | 2022 |
|--|-----------|-----------|----|-------------------|
| Employee Retention Credit | \$ | 1,637,455 | \$ | 1,637,455 |
| New York City Human Resources Administration | | 529,679 | | 372,676 |
| New York City Department of Homeless Services | | 430,124 | | 334,992 |
| Consortium for Worker Education | | 60,382 | | 49,495 |
| New York State Office of Temporary and Disability Assistance | | 59,058 | | 50,414 |
| NYC Department of Youth and Community Development | | 18,986 | | 175,000 |
| Office of Children and Family Services | | 30,000 | | - |
| Federal Emergency Management Association | | , - | | 231,945 |
| Food Bank for New York City | | 71,987 | | 65,891 |
| New York State Department of Health | | 8,112 | | 20,127 |
| | <u>\$</u> | 2,845,783 | 9 | <u> 2,937,995</u> |

NOTE 8 – PROPERTY AND EQUIPMENT

Property and equipment, net consists of the following as of June 30:

| | 2023 | 2022 | Estimated Useful Lives |
|---|---|---|--|
| Land Buildings and improvements Leasehold improvements Equipment Vehicles Furniture and fixtures | \$ 8,089,841 16,246,517 1,576,085 882,904 127,812 77,578 | \$ 8,089,841 16,156,826 1,551,424 727,192 127,812 | 40 Years 10 Years 3-10 Years 3-10 Years 7-10 Years |
| | 27,000,737 | 26,724,190 | |
| Less: accumulated depreciation and amortization | <u>(10,389,116)</u> | (9,738,627) | |
| amonization | <u>\$ 16,611,621</u> | <u>\$ 16,985,563</u> | |

For the years ended June 30, 2023 and 2022, depreciation and amortization expense amounted to \$650,489 and \$610,243, respectively. For the years ended June 30, 2023 and 2022, there were \$0 and \$12,045 of write offs of fully depreciated fixed assets, respectively.

NOTE 9 – RESERVE FUND

The partnership agreement between WSS, the general partner of CHLP of which Coalition is the "Sponsor", provides for the establishment of a social services reserve, the purpose of which is to be available to provide supportive social services for the tenants. The reserve is funded from the Sponsor's developer fees and is being held by the New York City Housing Development Corporation.

NOTE 10 - BANK LINE OF CREDIT

The Coalition has a \$1.5 million unsecured, revolving line of credit with a bank, of which \$0 was outstanding as of June 30, 2023 and 2022. Interest on any outstanding balance is payable at the Secured Overnight Financing Rate ("SOFR"). The line of credit will expire on January 13, 2024.

NOTE 11 – LOANS PAYABLE

CHLP has a mortgage payable to the HPD that bears interest at 1% per annum with the principal balance and accrued interest payable due at maturity in July 2033. The outstanding principal as of June 30, 2023 and 2022 was \$2,421,407. Accrued interest payable was \$479,919 and \$451,193, respectively, and is included in accounts payable and accrued expenses in the consolidated statements of financial position. The mortgage is secured by the property. The mortgage has a restrictive covenant subject to Article XI of the New York Private Housing Finance law ("Article XI") which requires the property to be used as low income housing. If the property is used in compliance with Article XI, the debt and related accrued interest would be forgiven after 30 years.

CHLP has a second mortgage with HPD that is secured by the first HPD mortgage that bears interest at 1.00% per annum. The principal and accrued interest are payable upon maturity on April 1, 2025. The outstanding principal as of June 30, 2023 and 2022 was \$307,629. Accrued interest payable was \$55,372 and \$52,295, respectively, and is included in accounts payable and accrued expenses in the consolidated statements of financial position.

Interest expense for the years ended June 30, 2023 and 2022 was \$31,802 and \$31,517, respectively.

NOTE 12 - IN-KIND DONATIONS

Donated items for the year ended June 30, 2023 consisted of the following:

| Nonfinancial Asset | Amount | | Usage in <u>Programs/Activities</u> | Donor-imposed <u>Restrictions</u> | Fair Value <u>Techniques</u> |
|--------------------|---------|---------|--|--------------------------------------|---|
| Toys | \$ | 24,299 | Children's Programs | No associated donor restriction | Based on value of the items provided |
| Sundry items | 203,359 | | Housing | No associated donor restriction | Based on value of the items provided |
| Food | | 88,879 | Food Services | No associated donor restriction | Based on value of food provided |
| Total | \$ | 316,537 | | | |

Donated items for the year ended June 30, 2022 consisted of the following:

| Nonfinancial Asset | | Amount | Usage in <u>Programs/Activities</u> | Donor-imposed <u>Restrictions</u> | Fair Value <u>Techniques</u> |
|--------------------|----|--------|--|--------------------------------------|---------------------------------------|
| Laptops | \$ | 48,000 | Children's Programs | No associated donor restriction | Based on value of the items provided |
| Sundry items | | 10,740 | Housing | No associated donor restriction | Based on value of the items provided |
| Donated food | | 22,200 | Food Services | No associated donor restriction | Based on value of the food provided |
| Gift cards | _ | 2,124 | Children's Programs and Advocacy | No associated donor restriction | Based on value of the gift cards |
| Total | \$ | 83,064 | , | | J J J J J J J J J J J J J J J J J J J |

NOTE 13 - RENTAL INCOME

The Coalition leases a portion of its building to CVS, Inc. ("CVS"). The CVS lease is a non-cancelable operating lease agreement, which expires July 31, 2024.

In June 2021, the Coalition leased a portion of its building to the NY Center for Infants and Toddlers. The lease is a five-year non-cancelable operating lease agreement, which expires on June 30, 2026.

The future minimum lease payments to be received by the Coalition for the following fiscal years are as follows:

| | | NY Center of Infants and | |
|----------------------|-------------------------------|---|------------------------------------|
| | CVS | Toddlers | Total |
| 2024 2025 2026 | \$ 1,182,696 98,558 | \$ 130,000 130,000 <u>130,000</u> | \$ 1,312,696 228,558 130,000 |
| | <u>\$ 1,281,254</u> | <u>\$ 390,000</u> | <u>\$ 1,671,254</u> |

For the years ended June 30, 2023 and 2022, rental income included in the accompanying consolidated statements of activities from the leases amounted to approximately \$1,837,000 and \$1,876,000, respectively.

NOTE 14 – PENSION PLAN

The Agency has a 403(b) Thrift Plan covering all eligible full-time employees. The Agency is required by the plan to match employee contributions in accordance with the pension plan agreements. Each plan year, the Agency will make an employer based contribution on the employee's behalf based on their years of service and a percentage of their compensation for that plan year, provided they are employed with the Agency on the last day of the plan year. Pension expense for the years ended June 30, 2023 and 2022 amounted to approximately \$369,000 and \$388,000, respectively.

NOTE 15 – COMMITMENTS AND CONTINGENCIES

- A. Pursuant to the Agency's contractual relationships with certain governmental funding sources, outside governmental agencies have the right to examine the books and records of the Agency involving transactions relating to these contracts. The accompanying consolidated financial statements make no provision for possible disallowances.
- B. The Coalition leases office space in Albany, New York on a month to month basis. Rent expense for the years ended June 30, 2023 and 2022 was \$18,740 and \$18,304, respectively.
- C. The Agency believes it has no uncertain tax positions as of June 30, 2023 and 2022 in accordance with FASB Accounting Standards Codification ("ASC") Topic 740, "Income Taxes," which provides standards for establishing and classifying any tax provisions for uncertain tax positions.
- D. Paycheck Protection Program Loan On March 27, 2020, in response to COVID-19, the federal government passed the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). Among many other provisions, to help businesses retain employees, the CARES Act provides relief to qualifying businesses through a program called the Paycheck Protection Program ("PPP"). Participating in the PPP enables the business to obtain a loan from the Small Business Administration ("SBA") sector of the government. The term of the loan is two years and bears interest at a fixed rate of 1% per annum. If the proceeds from the loan are used for specified purposes, some or all of the loan can be forgiven, based on how much is spent in the twenty-four week period immediately following funding of the loan times a forgiveness factor that is based on employee headcount and amounts paid to the Agency's employees. The Agency applied for this loan and received \$1,205,865 in April 2020. Management has opted to account for the proceeds as a loan under FASB ASC Topic 470, "Debt," until the loan is, in part or wholly forgiven, and the Agency has been "legally released." The Agency met all eligibility requirements for forgiveness of the PPP loan and was notified by the SBA that the entire PPP loan of \$1,205,865 and interest was forgiven in August 2021.

The Agency applied for a second PPP loan and received \$1,560,585 in March 2021. The Agency recorded the proceeds of the PPP Loan of \$1,560,585 as debt and will derecognize the liability when the loan is paid off or forgiven and legally released from the SBA. The Agency believes that the possibility of loan forgiveness is to be regarded as a contingent gain and therefore will not recognize the gain (and derecognize the loan) until all uncertainty is removed. In February 2022, the Agency was notified by the SBA that the entire PPP loan of \$1,560,585 and interest was forgiven. Loan forgiveness is included in government support in the accompanying consolidated statements of activities.

E. Employee Retention Credit – During the year ended June 30, 2022, the Agency also benefitted from credits related to the passage of the CARES Act. Under the CARES Act, the Agency qualified for an Employee Retention Credit ("ERC") for wages paid to employees who were not working because of the COVID-19 crisis. As a result of the CARES Act, the Agency recorded \$1,637,455 as revenue from government support. The amount of the credit was received in October 2023.

NOTE 16 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of June 30:

| | | 2023 | 2022 |
|---------------------|-----------|---------|------------------------|
| Crisis intervention | \$ | 667,657 | \$ 870,530 |
| Children's programs | | 15,496 | 168,150 |
| Advocacy | | - | 280,000 |
| Other | | 59,900 | - |
| COVID-19 | | - | <u> 160,593</u> |
| | | | |
| | <u>\$</u> | 743,053 | \$ <u>1,479,273</u> |

Net assets were released from restrictions by incurring expenses or the passage of time thus satisfying the restricted purposes as follows for the years ended June 30:

| | 2023 | 2022 |
|------------------------------|---------------------|---------------------|
| Children's programs | \$ 365,324 | \$ 686,397 |
| Food services | 248,059 | 61,620 |
| Crisis intervention | 1,506,408 | 914,593 |
| Job training | 20,100 | 379,468 |
| Advocacy | 285,171 | 136,548 |
| Emergency goods distribution | 429,178 | 309,718 |
| Housing | 5,167 | - |
| COVID-19 | 141,880 | <u>989,679</u> |
| | | |
| | <u>\$ 3,001,287</u> | <u>\$ 3,478,023</u> |

NOTE 17 – BOARD DESIGNATED NET ASSETS

The Agency's governing board has designated a portion of its net assets without donor restrictions for quasiendowment, operating reserve and other purposes. The quasi-endowment funds will be invested for long-term appreciation, but remain available and may be spent at the discretion of the board with a board resolution. Board designated net assets as of June 30, 2023 and 2022 amounted to \$16,515,579 and \$12,130,469, respectively.

NOTE 17 - BOARD DESIGNATED NET ASSETS (Continued)

Changes in Board designated funds for the years ended June 30, 2023 and 2022, are as follows:

| | 2023 | 2022 |
|--|----------------------------|--------------------------------|
| Investment activity: | | |
| Interest | \$ 44,507 | \$ 285,047 |
| Realized gains | | . 34,455 |
| Unrealized gains (losses) Investment fees | 398,345 <u>(57,742)</u> | (1,097,901) <u>(53,916)</u> |
| | 385,110 | (832,315) |
| Appropriated and transferred to board | | |
| designated | 4,000,000 | 2,000,000 |
| Change in board designated | 4,385,110 | 1,167,685 |
| Board designated, beginning of year | 12,130,469 | 10,962,784 |
| Board designated, end of year | <u>\$ 16,515,579</u> | <u>\$ 12,130,469</u> |

Board designated funds of \$16,515,579 and \$12,130,469 as of June 30, 2023 and 2022, respectively, are included in cash and investments in the accompanying consolidated statements of financial position.

NOTE 18 - CONCENTRATION OF CREDIT RISK

Cash that potentially subjects the Agency to a concentration of credit risk includes cash accounts with banks that exceed the Federal Deposit Insurance Corporation ("FDIC") insurance limits (\$250,000 per depositor). As of June 30, 2023 and 2022, there was approximately \$7,300,000 and \$11,000,000, respectively, of cash held by banks that exceeded FDIC limits.

NOTE 19 - RIGHT-OF-USE ASSETS AND LIABILITIES

The Agency leases space at a camp facility, various apartments and copiers for which expenses are recognized on a straight-line basis over the lease term. The Agency assesses whether an arrangement qualifies as a lease at inception and only reassesses its determination if the terms and conditions of the arrangement are changed. As a result, adopting FASB ASC 842 had no impact to the prior year consolidated statement of financial position information.

No comparative information is provided for the amounts reported on the consolidated statement of financial position as of June 30, 2022 since the Agency used the modified retrospective method of transition that does not require restating the prior period.

The Agency determines if an arrangement is a lease at inception. Operating leases are included in operating lease ROU assets and operating lease liabilities on the consolidated statements of financial position. ROU assets represent the Agency's right to use an underlying asset for the lease term, and lease liabilities represent the Agency's obligation to make lease payments arising from the lease. Operating lease ROU assets and liabilities are recognized at the commencement date or the adoption date of ASU 2016-02 based on the present value of lease payments over the lease term. As most of the Agency's leases do not provide an implicit rate, the Agency uses the risk-free rate based on the information available at the commencement date in determining the present value of lease payments. The operating lease ROU asset also includes any lease payments made and excludes lease incentives. The Agency's lease terms may include options to

NOTE 19 - RIGHT-OF-USE ASSETS AND LIABILITIES (Continued)

extend or terminate the lease when it is reasonably certain that the Agency will exercise that option. Variable lease expenses are recorded when incurred. The Agency's lease agreements do not contain any material residual value guarantees or material restrictive covenants.

The Coalition leases various scattered site apartments throughout the five boroughs for clients of the program. These leases are between \$1,100 and \$2,200 per month depending on the size of the apartment and are directly funded by the New York City Human Resources Administration, a government agency. The leases are one to two years and are non-cancelable. The Coalition also signed ten-year leases in March 2018 for two campsites within Harriman State Park which expire December 31, 2027, which are used for summer sleep-away camp.

As of June 30, 2023, the operating lease ROU assets had a balance of \$305,859 and the operating lease liabilities totaled \$305,859. The ROU assets and liabilities were calculated utilizing risk-free rates (ranging from 2.79% to 2.84%), according to the Agency's elected policy. The weighted average of the remaining lease term is 1.56 years. The weighted average discount rate amounted to 2.84%.

Future minimum rental payments under non-cancelable operating leases with terms in excess of one year are as follows:

| 2024 | \$ 260,469 |
|--|-------------------------------------|
| 2025 | 18,775 |
| 2026 | 14,364 |
| 2027 | 14,364 |
| 2028 | 5,780 |
| Total lease payments Less: Present value discount | \$ 313,752 (7,893) 305,859 |

Rent expense for the years ended June 30, 2023 and 2022 amounted to \$2,706,726 and \$2,864,368, respectively, and is included in occupancy expense and direct assistance to clients in the accompanying consolidated statements of functional expenses.

NOTE 20 – SUBSEQUENT EVENTS

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the consolidated statement of financial position through December 14, 2023, the date the consolidated financial statements were available to be issued.

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATING STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2023

| | (| Coalition for the Homeless, Inc. | | West Seventy Seventh, Inc. | Ν | idge Building Ianagement Company | | HDFC | | Bridge alition L.P. | | Coalition ouses L.P. | | Consolidating Eliminations | Con | solidated Total |
|---|----|-------------------------------------|----|-------------------------------|----|--|----|-------|----|------------------------|----|-------------------------|----|-------------------------------|-----|-----------------|
| ASSETS | | • | | • | | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 7,592,858 | \$ | - | \$ | 100 | \$ | - | \$ | 14,630 | \$ | 24,329 | \$ | - | \$ | 7,631,917 |
| Reserve fund | | 108,574 | | - | | - | | - | | 40,126 | | 864,571 | | - | | 1,013,271 |
| Investments | | 16,236,934 | | - | | - | | - | | - | | - | | - | | 16,236,934 |
| Contributions receivable | | 1,970,121 | | - | | - | | - | | - | | - | | - | | 1,970,121 |
| Grants receivable | | 2,845,783 | | - | | - | | - | | - | | - | | - | | 2,845,783 |
| Prepaid expenses and other | | 214,630 | | - | | - | | - | | 81,334 | | 79,151 | | - | | 375,115 |
| Due from affiliates | | 856,995 | | - | | - | | 3,118 | | - | | - | | (860,113) | | - |
| Property and equipment, net | | 14,888,239 | | - | | - | | - | | 234,215 | | 1,489,167 | | - | | 16,611,621 |
| Operating lease - right-of-use assets | | 305,859 | | | | - | | - | | - | | - | | | | 305,859 |
| TOTAL ASSETS | \$ | 45,019,993 | \$ | | \$ | 100 | \$ | 3,118 | \$ | 370,305 | \$ | 2,457,218 | \$ | (860,113) | \$ | 46,990,621 |
| LIABILITIES | | | | | | | | | | | | | | | | |
| Accounts payable and accrued expenses | \$ | 613,232 | \$ | - | \$ | 8,901 | \$ | - | \$ | 525,095 | \$ | 950,850 | \$ | (807,806) | \$ | 1,290,272 |
| Accrued vacation | Ŧ | 472,315 | Ť | - | Ŧ | - | Ŧ | - | Ŧ | (1,259) | Ŧ | 3,699 | Ŧ | - | Ŧ | 474,755 |
| Refundable advances | | 68,554 | | - | | - | | - | | 10,959 | | -, | | - | | 79,513 |
| Loans payable | | - | | - | | - | | - | | - | | 2,729,036 | | - | | 2,729,036 |
| Operating lease liabilities | | 305,859 | | - | | - | | - | | - | | - | | - | | 305,859 |
| Due to affiliate | | - | | 19,481 | | 3,775 | | - | | - | | 29,051 | | (52,307) | | - |
| TOTAL LIABILITIES | | 1,459,960 | | 19,481 | | 12,676 | | - | | 534,795 | | 3,712,636 | | (860,113) | | 4,879,435 |
| NET ASSETS Without donor restrictions: | | | | | | | | | | | | | | | | |
| Net investment in property and equipment | | 14,888,239 | | - | | - | | - | | 234,215 | | (1,239,869) | | - | | 13,882,585 |
| Board designated | | 16,515,579 | | - | | - | | - | | - | | | | - | | 16,515,579 |
| Operations | | 11,413,162 | | (15,390) | | (12,576) | | 3,118 | | (235,860) | | 1,239,743 | | - | | 12,392,197 |
| Controlling interest | | 42,816,980 | | (15,390) | | (12,576) | | 3,118 | | (1,645) | | (126) | | - | | 42,790,361 |
| Noncontrolling interest | | - | | (4,091) | | - | | - | | (162,845) | | (1,255,292) | | - | | (1,422,228) |
| Total net assets (deficit) without donor restrictions | | 42,816,980 | | (19,481) | | (12,576) | | 3,118 | | (164,490) | | (1,255,418) | | - | | 41,368,133 |
| Net assets with donor restrictions - controlling interest | | 743,053 | | - | | - | | - | | - | | - | | - | | 743,053 |
| TOTAL NET ASSETS (DEFICIT) | | 43,560,033 | | (19,481) | | (12,576) | | 3,118 | | (164,490) | | (1,255,418) | | | | 42,111,186 |
| TOTAL LIABILITIES AND NET ASSETS (DEFICIT) | \$ | 45,019,993 | \$ | | \$ | 100 | \$ | 3,118 | \$ | 370,305 | \$ | 2,457,218 | \$ | (860,113) | \$ | 46,990,621 |

COALITION FOR THE HOMELESS, INC. AND AFFILIATES CONSOLIDATING STATEMENTS OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2023

| | Coalitior | n for the Homeles | ss, Inc. | West Seventy Seventh, Inc. | Bridge Building Management Company | HDFC | Bridge Coalition L.P. | Coalition Houses L.P. | | c | Consolidated Tota | al |
|--|---------------------------------------|-------------------|---------------|-------------------------------|--|------------------|--------------------------|--------------------------|--------------|-------------------------|-------------------|---------------|
| | Without donor | With donor | | | | | | | | Without donor | With donor | |
| | restrictions | restrictions | Total | | Without | t donor restrict | | | Eliminations | restrictions | restrictions | Total |
| | restrictions | restrictions | Total | | withou | a donor restrict | ions | | Eliminations | restrictions | restrictions | TOLAI |
| | | | | | | | | | | | | |
| PUBLIC SUPPORT AND OTHER REVENUE: | | | | | | | | | | | | |
| Contributions | \$ 7,935,523 | \$ 2,265,067 | \$ 10,200,590 | \$- | \$- | \$- | \$- | \$- | \$- | \$ 7,935,523 | \$ 2,265,067 | \$ 10,200,590 |
| Government support | 5,496,133 | - | 5,496,133 | - | - | - | - | - | - | 5,496,133 | - | 5,496,133 |
| Special events (net of direct expenses of \$1,281,232) | 1,349,565 | - | 1,349,565 | - | - | - | - | - | - | 1,349,565 | - | 1,349,565 |
| In-kind donations | 316,537 | - | 316,537 | - | - | - | - | - | - | 316,537 | - | 316,537 |
| Bequests | 262,988 | - | 262,988 | - | - | - | - | - | - | 262,988 | - | 262,988 |
| Rental income | 1,314,501 | - | 1,314,501 | - | - | - | 182,810 | 339,358 | - | 1,836,669 | - | 1,836,669 |
| Investment income | 817,314 | - | 817,314 | - | - | - | (416) | 39,498 | - | 856,396 | - | 856,396 |
| Net assets released from restrictions | 3,001,287 | (3,001,287) | - | - | - | - | - | - | - | 3,001,287 | (3,001,287) | - |
| | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | |
| Total Public Support and Other Revenue | 20,493,848 | (736,220) | 19,757,628 | - | _ | | 182,394 | 378,856 | | 21,055,098 | (736,220) | 20,318,878 |
| | 20,400,040 | (100,220) | 10,707,020 | | | | 102,004 | 010,000 | | 21,000,000 | (100,220) | 20,010,010 |
| EXPENSES | | | | | | | | | | | | |
| Program Services: | | | | | | | | | | | | |
| Advocacy | 1,675,882 | | 1,675,882 | _ | | | _ | _ | _ | 1,675,882 | | 1,675,882 |
| Aldo | 2,714,973 | - | 2,714,973 | - | - | - | - | - | - | 2,714,973 | - | 2,714,973 |
| Crisis intervention | 4,031,204 | - | 4,031,204 | - | - | - | - | - | - | 4,031,204 | - | 4,031,204 |
| | | - | | - | - | - | - 174,887 | - 708,273 | - | | - | |
| Housing | 331,409 | - | 331,409 | - | - | - | 174,887 | 708,273 | - | 1,214,569 | - | 1,214,569 |
| Food services | 2,443,172 | - | 2,443,172 | - | - | - | - | - | - | 2,443,172 | - | 2,443,172 |
| Job training | 723,628 | - | 723,628 | - | - | - | - | - | - | 723,628 | - | 723,628 |
| Emergency mail | 147,605 | - | 147,605 | - | - | - | - | - | - | 147,605 | - | 147,605 |
| Emergency goods | 596,689 | - | 596,689 | - | - | - | - | - | - | 596,689 | - | 596,689 |
| Children's programs | 1,704,412 | | 1,704,412 | | | | | | | 1,704,412 | | 1,704,412 |
| Program Services | 14,368,974 | | 14,368,974 | | | | 174,887 | 708,273 | | 15,252,134 | | 15,252,134 |
| | | | | | | | | | | | | |
| Supporting Services: | | | | | | | | | | | | |
| Management and administration | 1,680,061 | - | 1,680,061 | - | - | - | 45,747 | 88,650 | - | 1,814,458 | - | 1,814,458 |
| Fundraising | 1,314,082 | - | 1,314,082 | - | - | - | - | - | - | 1,314,082 | - | 1,314,082 |
| Business rental | 914,395 | - | 914,395 | - | - | - | - | - | | 914,395 | - | 914,395 |
| | | | | | | | | | | | | |
| Supporting Services | 3,908,538 | | 3,908,538 | | | | 45,747 | 88,650 | | 4,042,935 | | 4,042,935 |
| | | | | | | | | | | | | |
| Total Operating Expenses | 18,277,512 | - | 18,277,512 | - | - | - | 220,634 | 796,923 | - | 19,295,069 | - | 19,295,069 |
| | | | | | | | | | | | | |
| CHANGE IN TOTAL NET ASSETS | 2,216,336 | (736,220) | 1,480,116 | - | - | - | (38,240) | (418,067) | - | 1,760,029 | (736,220) | 1,023,809 |
| | | | | | | | | | | | | |
| Net Assets (Deficit) - Beginning of Year | 40,600,644 | 1,479,273 | 42,079,917 | (19,481) | (12,576) | 3,118 | (126,250) | (837,351) | - | 39,608,104 | 1,479,273 | 41,087,377 |
| | | | | | | | | | | | | |
| NET ASSETS (DEFICIT) - END OF YEAR | \$ 42,816,980 | \$ 743,053 | \$ 43,560,033 | \$ (19,481) | \$ (12,576) | \$ 3,118 | \$ (164,490) | \$ (1,255,418) | \$- | \$ 41,368,133 | \$ 743,053 | \$ 42,111,186 |
| | <u>↓ +2,010,000</u> | ÷ 140,000 | ÷ +0,000,000 | <u> </u> | <u> </u> | ÷ 0,110 | <u> </u> | <u> </u> | <u> </u> | Ψ 1 ,000,100 | <u> </u> | <u> </u> |